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聯發科技 2014 年第一季 法人說明會

MediaTek 2014-Q1 Investor Conference

April 30, 2014















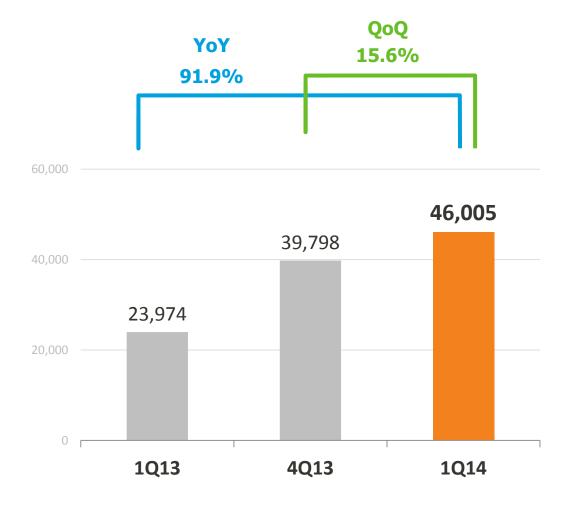
Safe Harbor Statement

Except for historical information contained herein, the matters set forth in this presentation are forward looking statements that are subject to risks and uncertainties that could cause actual results to differ materially, including the impact of competitive products and pricing, timely design acceptance by our customers, timely introduction of new technologies, ability to ramp new products into volume, industry wide shifts in supply and demand for semiconductor products, industry overcapacity, availability of manufacturing capacity, financial stability in end markets, and other risks.



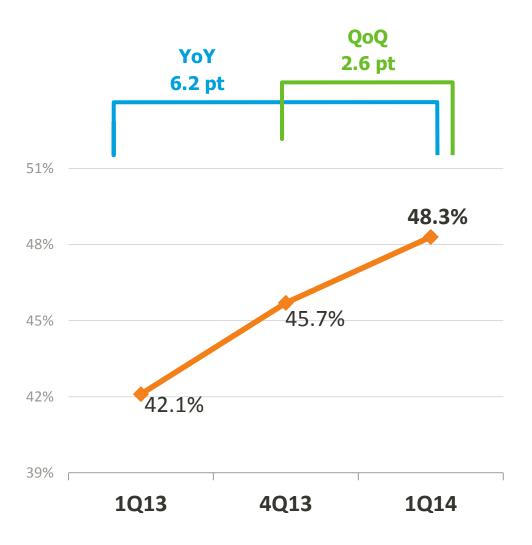
Consolidated Revenue

(NT\$ million)





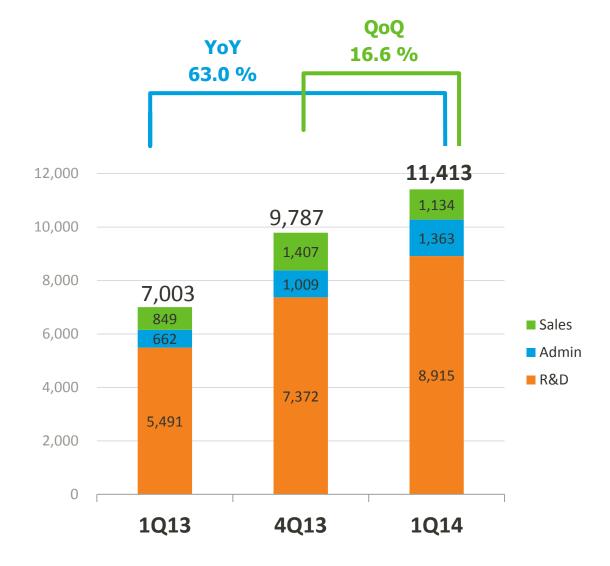
Consolidated Gross Margin





Consolidated Operating Expenses

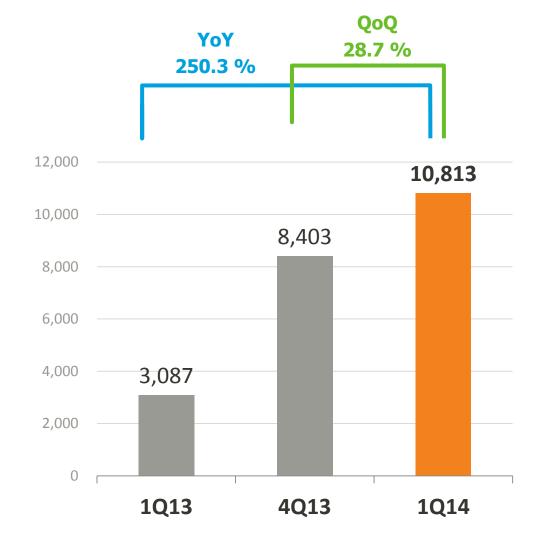






Consolidated Operating Income





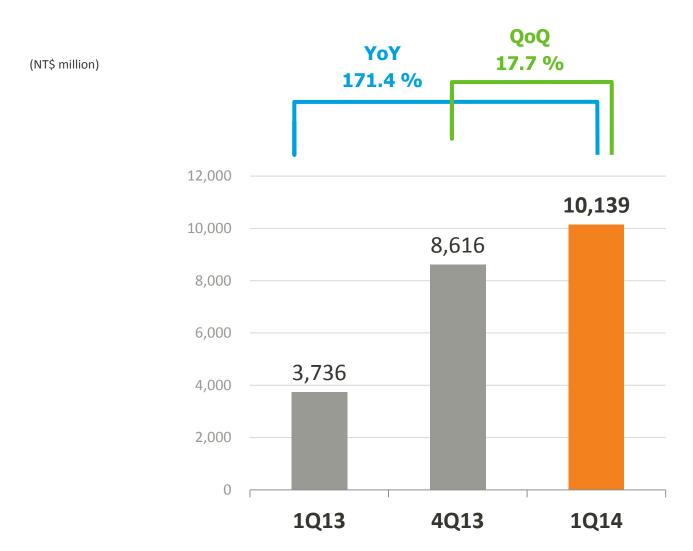


Consolidated Operating Margin



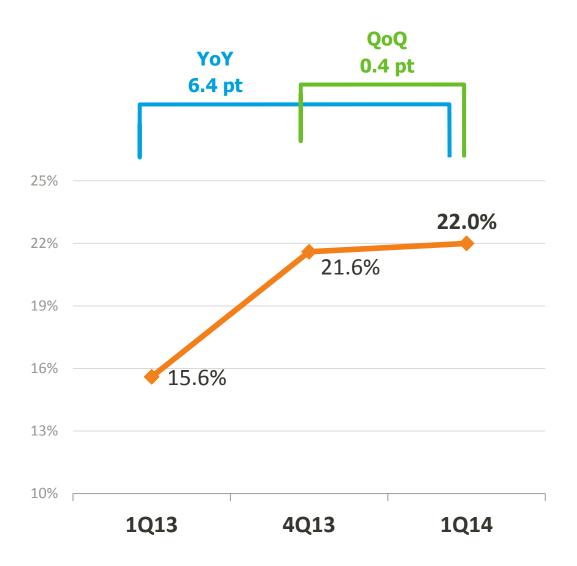


Consolidated Net Income





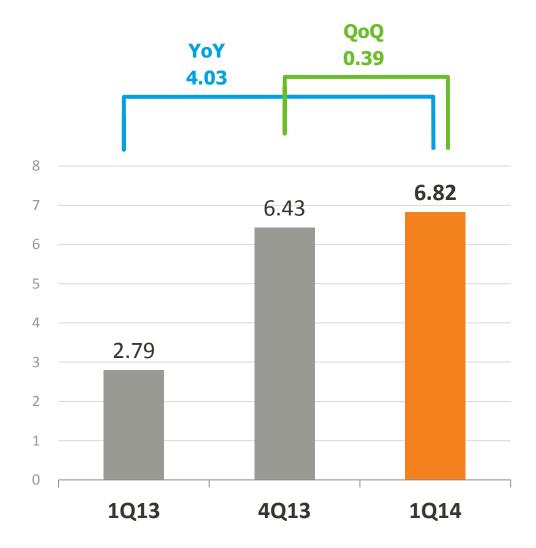
Consolidated Net Profit Margin





Consolidated Earnings Per Share





Financial Statements



Q1 FY14 Consolidated Income Statement

(In NT\$ millions, except per share amounts)

	1Q14	4Q13	1Q13	Q-Q	Y-Y
Net Revenue	46,005	39,798	23,974	15.6%	91.9%
Cost of Goods Sold	(23,779)	(21,608)	(13,884)		
Gross Profit	22,226	18,190	10,090	22.2%	120.3%
Selling expenses	(1,134)	(1,407)	(849)		
Administration expenses	(1,363)	(1,009)	(662)		
R&D expenses	(8,915)	(7,372)	(5,491)		
Operating Expenses	(11,413)	(9,787)	(7,003)		
Operating Income	10,813	8,403	3,087	28.7%	250.3%
Net Non-operating Income	688	1,044	835		
Income Before Income Tax	11,501	9,446	3,922		
Income tax expense	(1,362)	(830)	(186)		
Consolidated Net Income	10,139	8,616	3,736	17.7%	171.4%
EPS Attributable to the Parent(NT\$)	6.82	6.43	2.79		

Note: Numbers do not add up due to rounding.



Q1 FY14 Supplemental Information: Percentage of Revenue

	1Q14	4Q13	1Q13
Gross profit	48.3%	45.7%	42.1%
Selling expenses	(2.5 %)	(3.5 %)	(3.5 %)
Administration expenses	(3.0 %)	(2.5 %)	(2.8 %)
R&D expenses	(19.4 %)	(18.5 %)	(22.9 %)
Operating profit	23.5%	21.1%	12.9%
Non-operating income	1.5%	2.6%	3.5%
Income tax expense	(3.0 %)	(2.1 %)	(0.8 %)
Net profit	22.0%	21.6%	15.6%

Note: Numbers do not add up due to rounding.



Balance Sheet Summary

(In NT\$ millions)

	1Q14	4Q13	1Q13
Cash & Financial assets-current	173,917	139,219	98,749
Accounts receivable	13,572	7,628	6,795
Inventories	16,649	9,347	12,844
Funds and investments	10,122	68,040	67,680
Intangible assets	60,584	15,509	15,600
Total assets	298,543	258,637	219,650
Short-term loans	22,101	29,052	12,785
Accounts payable	17,421	10,944	7,373
Other current liabilities	29,008	21,389	15,088
Long-term liabilities & Other liabilities	1,615	1,899	1,943
Stockholders' equity	228,398	195,353	182,462

Cash Flow Summary

(In NT\$ millions)

	1Q14	4Q13	1Q13
Cash flow from operations	9,140	16,624	3,057
Cash flow from investing	31,182	(1,164)	74
Cash flow from financing	(7,745)	9,310	3,734
Effect of exchange rate changes	1,424	611	1,358
Net increase in cash & equivalents	34,001	25,381	8,224
Cash & equivalents at quarter end	166,999	132,998	94,091

Note: Numbers do not add up due to rounding.



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