

聯發科技 2014 年第三季 法人說明會

MediaTek 2014-Q3 Investor Conference

November 6, 2014















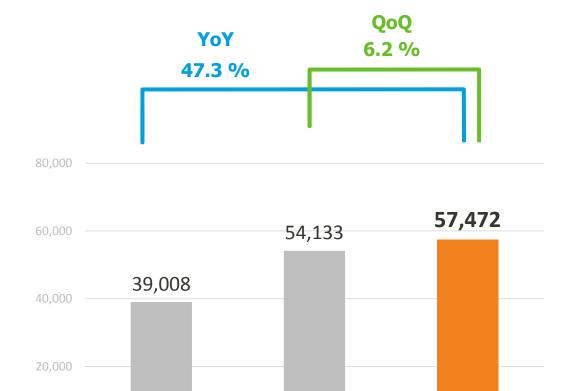
Safe Harbor Statement

Except for historical information contained herein, the matters set forth in this presentation are forward looking statements that are subject to risks and uncertainties that could cause actual results to differ materially, including the impact of competitive products and pricing, timely design acceptance by our customers, timely introduction of new technologies, ability to ramp new products into volume, industry wide shifts in supply and demand for semiconductor products, industry overcapacity, availability of manufacturing capacity, financial stability in end markets, and other risks.



Consolidated Revenue

(NT\$ million)





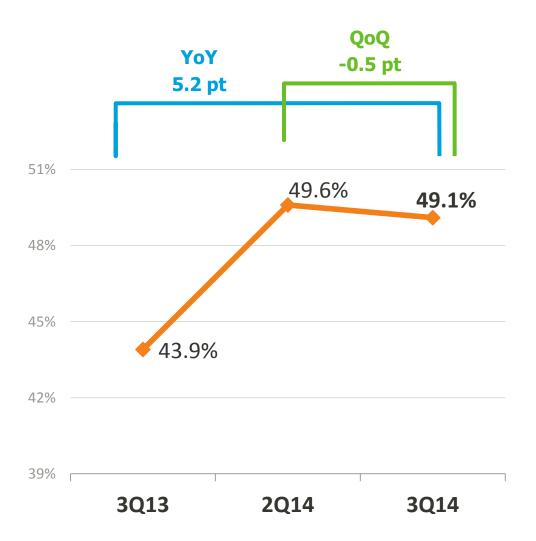
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3Q13

3Q14

2Q14

Consolidated Gross Margin





Consolidated Operating Expenses

QoQ (NT\$ million) YoY 2.7 % **55.7** % 16,000 14,440 14,063 14,000 1,521 2,072 1,381 12,000 1,589 9,274 10,000 1,205 Sales 8,000 995 Admin 6,000 11,538 R&D 10,403 4,000

7,075

3Q13

2,000

0

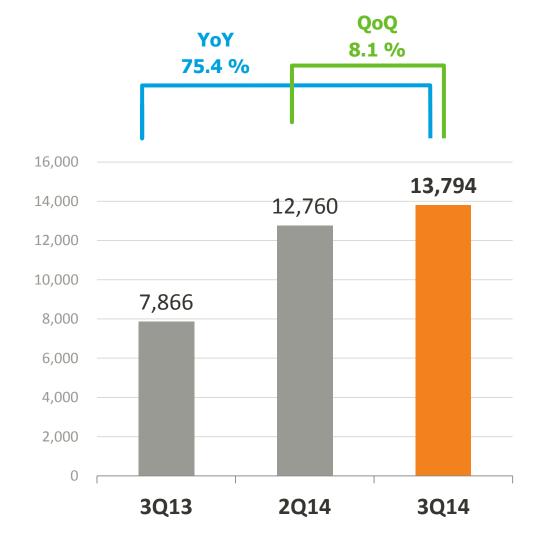


3Q14

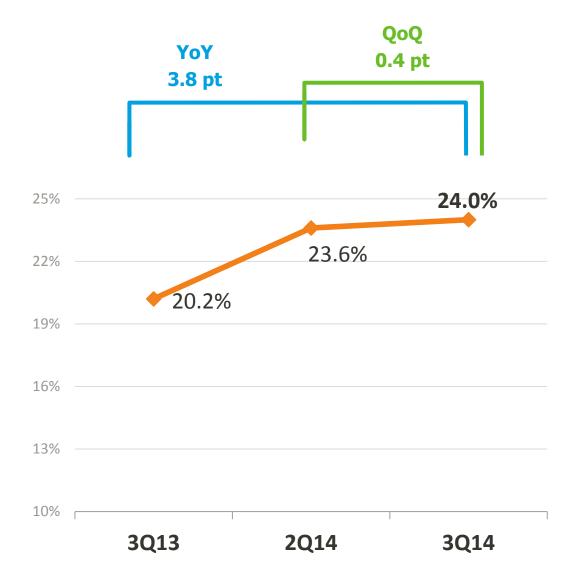
2Q14

Consolidated Operating Income





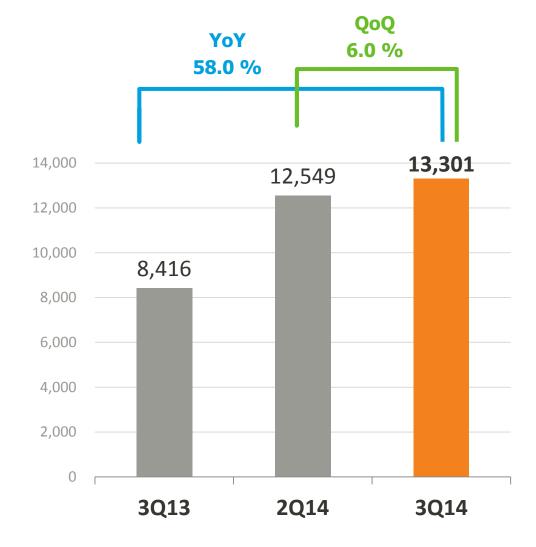
Consolidated Operating Margin





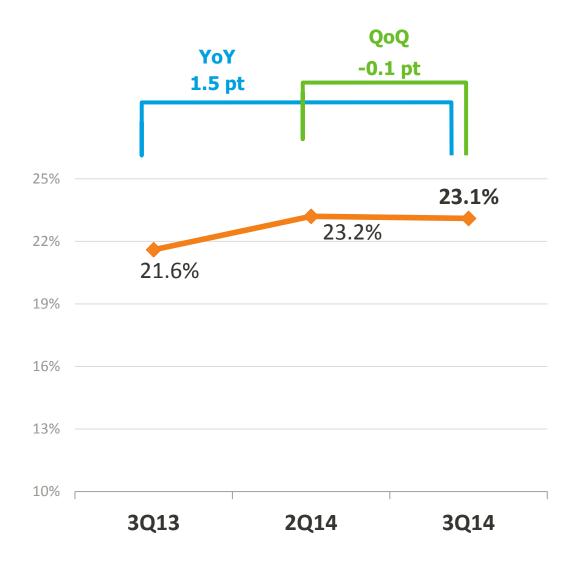
Consolidated Net Income







Consolidated Net Profit Margin

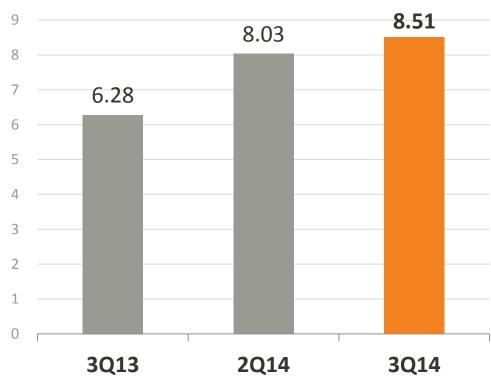




Consolidated Earnings Per Share

(NT\$)





Financial Statements



Q3 FY14 Consolidated Income Statement

(In NT\$ millions, except per share amounts)

| | 3Q14 | 2Q14 | 3Q13 | Q-Q | Y-Y |
|--------------------------------------|----------|-------------|----------|------|-------|
| Net Revenue | 57,472 | 54,133 | 39,008 | 6.2% | 47.3% |
| Cost of Goods Sold | (29,238) | (27,309) | (21,867) | | |
| Gross Profit | 28,234 | 26,824 | 17,140 | 5.3% | 64.7% |
| Selling expenses | (1,521) | (2,072) | (1,205) | | |
| Administration expenses | (1,381) | (1,589) | (995) | | |
| R&D expenses | (11,538) | (10,403) | (7,075) | | |
| Operating Expenses | (14,440) | (14,063) | (9,274) | | |
| Operating Income | 13,794 | 12,760 | 7,866 | 8.1% | 75.4% |
| Net Non-operating Income | 1,119 | 1,392 | 1,169 | | |
| Income Before Income Tax | 14,913 | 14,153 | 9,035 | | |
| Income tax expense | (1,612) | (1,605) | (619) | | |
| Consolidated Net Income | 13,301 | 12,549 | 8,416 | 6.0% | 58.0% |
| EPS Attributable to the Parent(NT\$) | 8.51 | 8.03 | 6.28 | | |

Note: Numbers do not add up due to rounding.



Q3 FY14 Supplemental Information: Percentage of Revenue

| | 3Q14 | 2Q14 | 3Q13 |
|-------------------------|----------|----------|----------|
| Gross profit | 49.1% | 49.6% | 43.9% |
| Selling expenses | (2.6 %) | (3.8 %) | (3.1 %) |
| Administration expenses | (2.4 %) | (2.9 %) | (2.6 %) |
| R&D expenses | (20.1 %) | (19.2 %) | (18.1 %) |
| Operating profit | 24.0% | 23.6% | 20.2% |
| Non-operating income | 1.9% | 2.6% | 3.0% |
| Income tax expense | (2.8 %) | (3.0 %) | (1.6 %) |
| Net profit | 23.1% | 23.2% | 21.6% |

Note: Numbers do not add up due to rounding.



Balance Sheet Summary

(In NT\$ millions)

| | 3Q14 | 2Q14 | 3Q13 |
|---|---------|---------|---------|
| Cash & Financial assets-current | 194,721 | 196,431 | 113,192 |
| Accounts receivable | 15,418 | 12,983 | 11,059 |
| Inventories | 24,464 | 19,326 | 12,938 |
| Funds and investments | 12,179 | 9,918 | 66,540 |
| Intangible assets | 59,259 | 59,488 | 15,332 |
| Total assets | 335,083 | 323,857 | 238,195 |
| Short-term loans | 43,454 | 34,046 | 19,760 |
| Accounts payable | 21,307 | 18,439 | 12,520 |
| Other current liabilities | 37,622 | 55,266 | 18,690 |
| Long-term liabilities & Other liabilities | 1,721 | 1,789 | 2,125 |
| Stockholders' equity | 230,979 | 214,317 | 185,099 |



Cash Flow Summary

(In NT\$ millions)

| | 3Q14 | 2Q14 | 3Q13 |
|------------------------------------|----------|-------------|---------|
| Cash flow from operations | 11,742 | 13,044 | 9,971 |
| Cash flow from investing | (4,690) | 22 | (374) |
| Cash flow from financing | (13,726) | 12,228 | (8,301) |
| Effect of exchange rate changes | 1,607 | (2,155) | (905) |
| Net increase in cash & equivalents | (5,068) | 23,139 | 392 |
| Cash & equivalents at quarter end | 185,070 | 190,138 | 107,617 |

Note: Numbers do not add up due to rounding.



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