

聯發科技 2015 年第一季

法人說明會

MediaTek 2015-Q1 Investor Conference

April 30, 2015















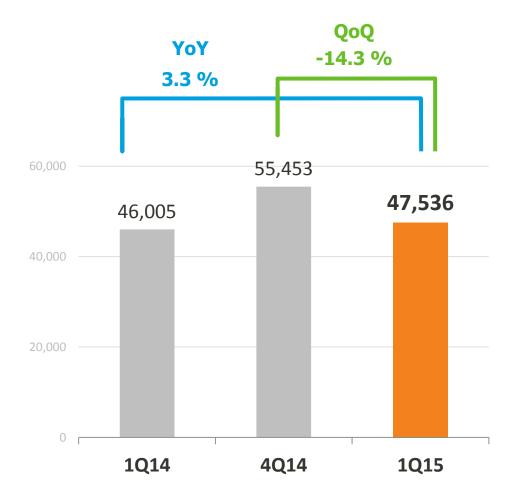
Safe Harbor Statement

Except for historical information contained herein, the matters set forth in this presentation are forward looking statements that are subject to risks and uncertainties that could cause actual results to differ materially, including the impact of competitive products and pricing, timely design acceptance by our customers, timely introduction of new technologies, ability to ramp new products into volume, industry wide shifts in supply and demand for semiconductor products, industry overcapacity, availability of manufacturing capacity, financial stability in end markets, and other risks.



Consolidated Revenue

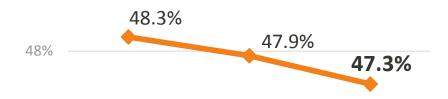
(NT\$ million)





Consolidated Gross Margin



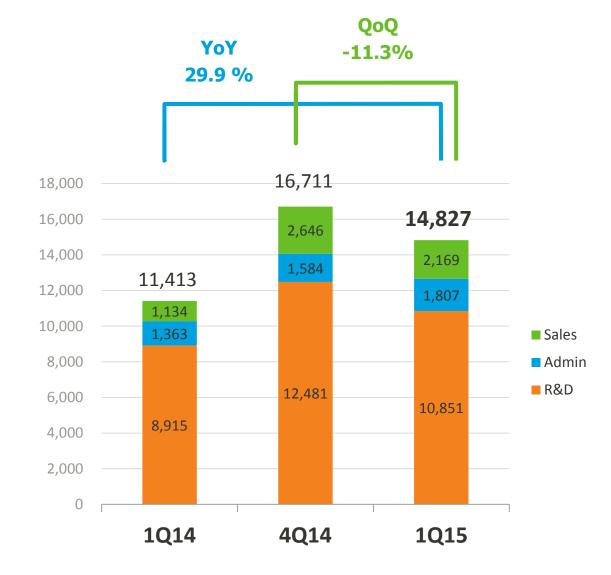






Consolidated Operating Expenses

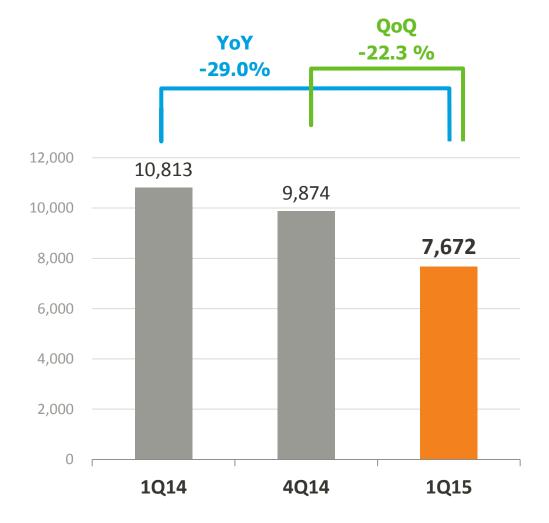






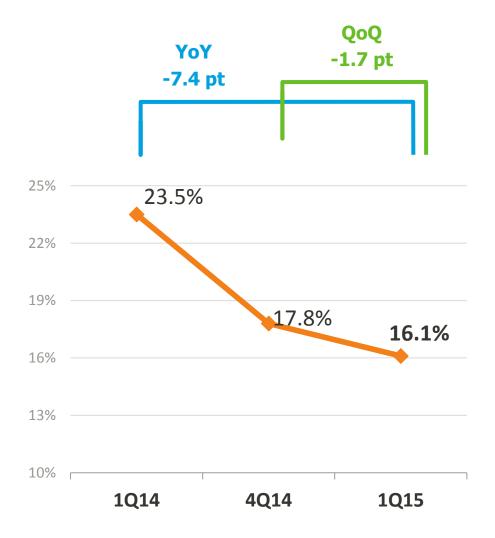
Consolidated Operating Income

(NT\$ million)





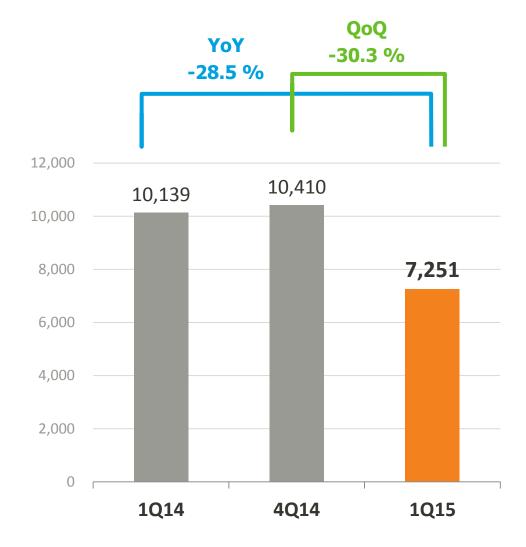
Consolidated Operating Margin



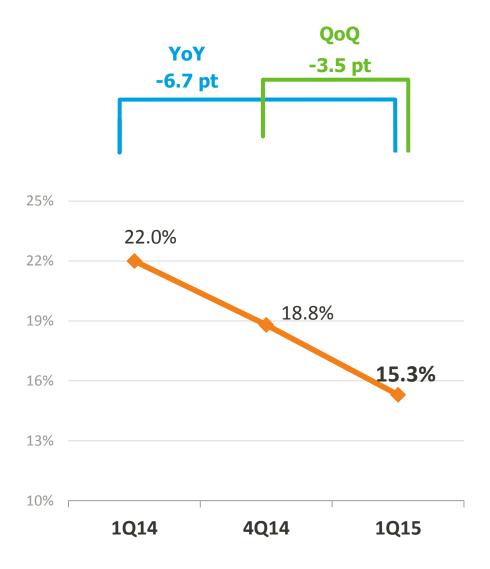


Consolidated Net Income

(NT\$ million)



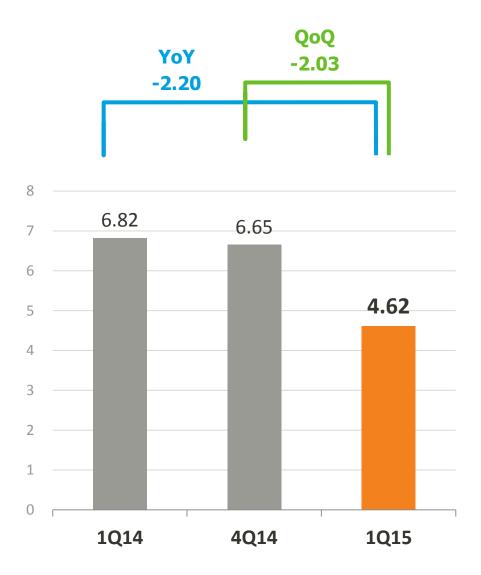
Consolidated Net Profit Margin





Consolidated Earnings Per Share

(NT\$)





Financial Statements



Q1 FY15 Consolidated Income Statement

(In NT\$ millions, except per share amounts)

| | 1Q15 | 4Q14 | 1Q14 | Q-Q | Y-Y |
|--------------------------------------|----------|----------|-------------|----------|----------|
| Net Revenue | 47,536 | 55,453 | 46,005 | (14.3 %) | 3.3% |
| Cost of Goods Sold | (25,038) | (28,868) | (23,779) | | |
| Gross Profit | 22,499 | 26,585 | 22,226 | (15.4 %) | 1.2% |
| Selling expenses | (2,169) | (2,646) | (1,134) | | |
| Administration expenses | (1,807) | (1,584) | (1,363) | | |
| R&D expenses | (10,851) | (12,481) | (8,915) | | |
| Operating Expenses | (14,827) | (16,711) | (11,413) | | |
| Operating Income | 7,672 | 9,874 | 10,813 | (22.3 %) | (29.0 %) |
| Net Non-operating Income | 470 | 1,908 | 688 | | |
| Income Before Income Tax | 8,142 | 11,782 | 11,501 | | |
| Income tax expense | (891) | (1,372) | (1,362) | | |
| Consolidated Net Income | 7,251 | 10,410 | 10,139 | (30.3 %) | (28.5 %) |
| EPS Attributable to the Parent(NT\$) | 4.62 | 6.65 | 6.82 | | |

Note: Numbers do not add up due to rounding.



Q1 FY15 Supplemental Information: Percentage of Revenue

| | 1Q15 | 4Q14 | 1Q14 |
|-------------------------|----------|----------|----------|
| Gross profit | 47.3% | 47.9% | 48.3% |
| Selling expenses | (4.6 %) | (4.8 %) | (2.5 %) |
| Administration expenses | (3.8 %) | (2.9 %) | (3.0 %) |
| R&D expenses | (22.8 %) | (22.5 %) | (19.4 %) |
| Operating profit | 16.1% | 17.8% | 23.5% |
| Non-operating income | 1.0% | 3.4% | 1.5% |
| Income tax expense | (1.9 %) | (2.5 %) | (3.0 %) |
| Net profit | 15.3% | 18.8% | 22.0% |

Note: Numbers do not add up due to rounding.



Balance Sheet Summary

(In NT\$ millions)

| | 1Q15 | 4Q14 | 1Q14 |
|---|---------|---------|---------|
| Cash & Financial assets-current | 204,952 | 205,294 | 173,917 |
| Accounts receivable | 13,347 | 12,552 | 13,572 |
| Inventories | 28,085 | 22,341 | 16,649 |
| Funds and investments | 17,236 | 15,001 | 10,122 |
| Intangible assets | 63,007 | 60,758 | 60,584 |
| Total assets | 363,834 | 351,119 | 298,543 |
| Short-term loans | 50,934 | 46,161 | 22,101 |
| Accounts payable | 19,650 | 14,605 | 17,421 |
| Other current liabilities | 37,575 | 40,854 | 29,008 |
| Long-term liabilities & Other liabilities | 2,055 | 1,893 | 1,615 |
| Stockholders' equity | 253,620 | 247,606 | 228,398 |



Cash Flow Summary

(In NT\$ millions)

| | 1Q15 | 4Q14 | 1Q14 |
|------------------------------------|---------|---------|---------|
| Cash flow from operations | 6,000 | 10,404 | 9,140 |
| Cash flow from investing | (6,955) | (8,712) | 31,182 |
| Cash flow from financing | 4,859 | 3,086 | (7,745) |
| Effect of exchange rate changes | (558) | 2,949 | 1,424 |
| Net increase in cash & equivalents | 3,346 | 7,727 | 34,001 |
| Cash & equivalents at quarter end | 196,143 | 192,798 | 166,999 |

Note: Numbers do not add up due to rounding.



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