

聯發科技 2015 年第三季

法人說明會

MediaTek 2015-Q3 Investor Conference

October 30, 2015















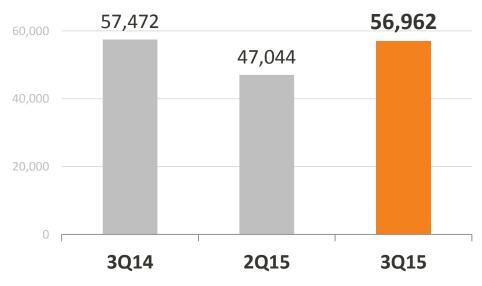
Safe Harbor Statement

Except for historical information contained herein, the matters set forth in this presentation are forward looking statements that are subject to risks and uncertainties that could cause actual results to differ materially, including the impact of competitive products and pricing, timely design acceptance by our customers, timely introduction of new technologies, ability to ramp new products into volume, industry wide shifts in supply and demand for semiconductor products, industry overcapacity, availability of manufacturing capacity, financial stability in end markets, and other risks.



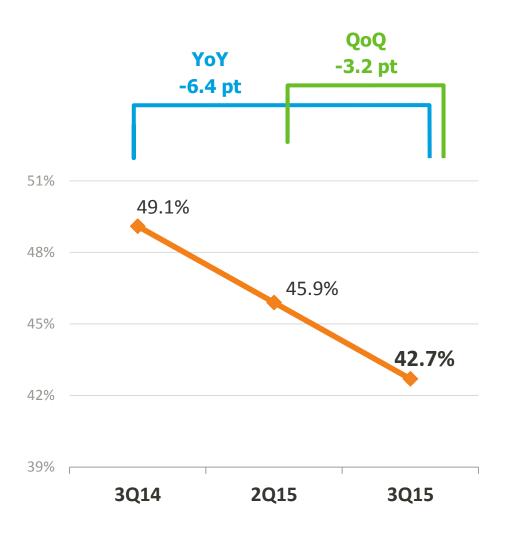
Consolidated Revenue







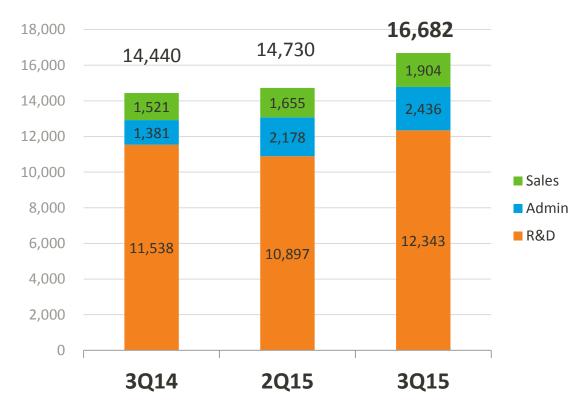
Consolidated Gross Margin



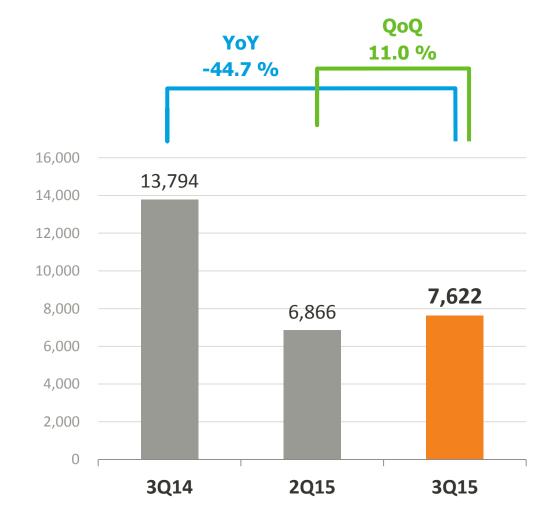


Consolidated Operating Expenses



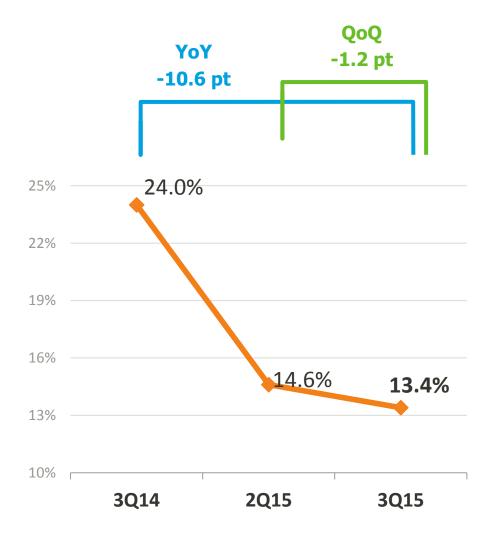


Consolidated Operating Income



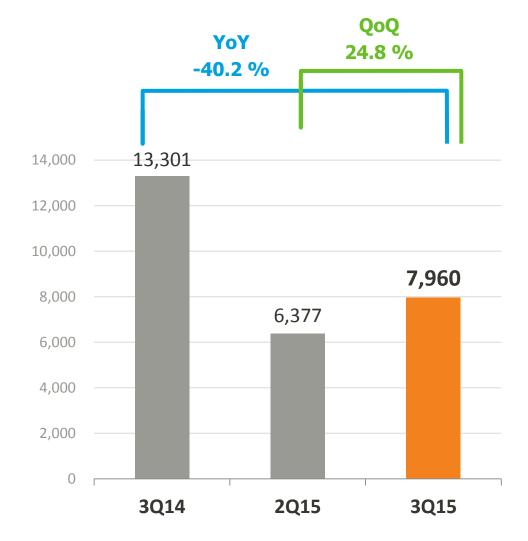


Consolidated Operating Margin



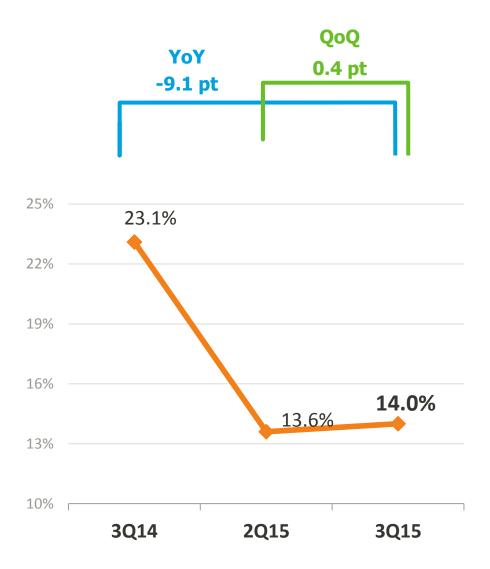


Consolidated Net Income





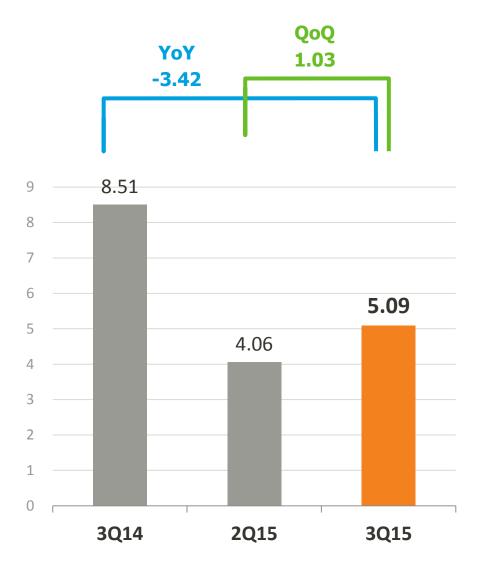
Consolidated Net Profit Margin





Consolidated Earnings Per Share

(NT\$)





Financial Statements



Q3 FY15 Consolidated Income Statement

(In NT\$ millions, except per share amounts)

	3Q15	2Q15	3Q14	Q-Q	Y-Y
Net Sales	56,962	47,044	57,472	21.1%	(0.9 %)
Operating costs	(32,658)	(25,448)	(29,238)		
Gross Profit	24,304	21,596	28,234	12.5%	(13.9 %)
Selling expenses	(1,904)	(1,655)	(1,521)		
Administration expenses	(2,436)	(2,178)	(1,381)		
R&D expenses	(12,343)	(10,897)	(11,538)		
Operating Expenses	(16,682)	(14,730)	(14,440)		
Operating Income	7,622	6,866	13,794	11.0%	(44.7 %)
Net Non-operating Income	1,452	541	1,119		
Net Income Before Income Tax	9,074	7,407	14,914		
Income tax expense	(1,114)	(1,030)	(1,612)		
Net Income	7,960	6,377	13,301	24.8%	(40.2 %)
EPS Attributable to the Parent(NT\$)	5.09	4.06	8.51		

Note: Numbers do not add up due to rounding.

Q3 FY15 Supplemental Information: Percentage of Revenue

	3Q15	2Q15	3Q14
Gross profit	42.7%	45.9%	49.1%
Selling expenses	(3.3 %)	(3.5 %)	(2.6 %)
Administration expenses	(4.3 %)	(4.6 %)	(2.4 %)
R&D expenses	(21.7 %)	(23.2 %)	(20.1 %)
Operating profit	13.4%	14.6%	24.0%
Non-operating income	2.5%	1.1%	1.9%
Income tax expense	(2.0 %)	(2.2 %) (2.8 %)	
Net profit	14.0%	13.6%	23.1%

Note: Numbers do not add up due to rounding.



Balance Sheet Summary

(In NT\$ millions)

	3Q15	2Q15	3Q14
Cash & Financial assets-current	168,968	203,124	194,721
Accounts receivable	16,117	12,250	15,418
Inventories	33,981	33,654	24,464
Funds and investments	22,904	19,769	12,179
Intangible assets	64,072	63,907	59,259
Total assets	347,415	371,355	335,083
Short-term loans	57,033	57,491	43,454
Accounts payable	18,667	18,806	21,307
Other current liabilities	31,719	67,397	37,622
Total non-current liabilities	2,922	2,224	1,721
Total equity	237,075	225,438	230,979



Cash Flow Summary

(In NT\$ millions)

	3Q15	2Q15	3Q14
Net cash provided by (used in) operating activities	658	(1,446)	11,742
Net cash provided by (used in) investing activities	(5,609)	(5,181)	(4,690)
Net cash provided by (used in) financing activities	(35,280)	6,633	(13,726)
Effect of changes in exchange rate on cash and cash equivalents	3,523	(325)	1,607
Net increase (decrease) in cash and cash equivalents	(36,708)	(319)	(5,068)
Cash and cash equivalents at the end of the period	159,116	195,824	185,070

Note: Numbers do not add up due to rounding.



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